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**COMMERCIAL REAL ESTATE SALES – LEASING – CONSULTING – DEVELOPMENT – MANAGEMENT**

## **Dominic Pavia, President**

Dominic Pavia began his real estate career in 1999 with Pyramid Brokerage Company. While with Pyramid, Pavia was awarded “Salesperson of the Year” and “Deal of the Year” five out of the last eight years. During his career Pavia has procured over \$220,000,000.00 in commercial real estate transactions.

In April of 2007 Pavia founded Pavia Real Estate Services. Pavia’s goal was to expand the scope of services offered to his clients and provide the same work ethic and integrity from which he developed throughout his career in the commercial real estate industry.

### **Professional Experience**

- Pavia Real Estate Services 2007- To present
- Pyramid Brokerage Company 1999 – 2007
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### **Industry Affiliations**

- CCIM Candidate– Certified Commercial Investment Member
- ICSC – International Council of Shopping Centers
- MVEDD – Mohawk Valley Economic Development District

### **Awards/Commendations**

- Pyramid Brokerage Company, Deal of the Year, 2001
- Pyramid Brokerage Company, Deal of the Year, 2002
- Pyramid Brokerage Company, Salesperson of the Year. 2002
- Pyramid Brokerage Company, President’s Award, 2002
- Pyramid Brokerage Company, Salesperson of the Year, 2003
- Pyramid Brokerage Company, President Award, 2003
- Pyramid Brokerage Company, Deal of the Year 2004
- Pyramid Brokerage Company, Salesperson of the Year 2004
- Pyramid Brokerage Company, President Award, 2004
- Pyramid Brokerage Company, Salesperson of the Year 2005
- Pyramid Brokerage Company, Deal of the Year 2005
- Pyramid Brokerage Company, President Award, 2006
- Pyramid Brokerage Company, Salesperson of the Year 2006
- Pyramid Brokerage Company, Deal of the Year 2006

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**5 Oxford Road, New Hartford, New York 13413 Phone 315.736.1555 Fax 315.736.7940**

**[www.PaviaRealEstate.com](http://www.PaviaRealEstate.com)**

## **Significant Transactions**

- Marcy Town Center, 130,000 square feet, Disposition
- Westgate Plaza, Oneonta 90,000 square feet, Disposition
- Whitestown Plaza, 90,000 square feet, Disposition
- Tahans Plaza, 61,000 square feet, Disposition
- Pharmhouse Plaza, 93,000 square feet, Disposition
- Mobile Climate Control, 67,000 square feet, Disposition
- Northland Plaza, 131,982 square feet, Disposition
- South Plaza, 143,620 square feet, Disposition
- Big Lots Plaza, 50,000 square feet, Disposition
- Scheidelman's, 100,000 square feet, Disposition
- Walgreen's, New Hartford
- Walgreen's, Utica
- Walgreen's, Rome
- Dunkin Donuts, Albany
- Dunkin Donuts, Bath
- Dunkin Donuts, Elmira
- Dunkin Donuts, Ilion
- Dunkin Donuts, New Hartford
- Dunkin Donuts, North Andover
- Dunkin Donuts, Syracuse
- Dunkin Donuts, Utica
- Dunkin Donuts, Whitesboro
- Dunkin Donuts, East Utica
- Eckerd Drugs, Utica
- Kinney Drugs, Whitesboro
- Kinney Drugs, Watertown
- Kinney Drugs, Ilion

## **Major Clients**

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|----------------------|-----------------------------|------------------------------|
| • Denny's Restaurant | Eckerd Drugs                | Excess Space Retail Services |
| • Walgreen's         | Cingular Wireless           | National Bank of Vernon      |
| • KFC                | American Tower              | Centro                       |
| • Hampton Inn        | Foreign Auto Parts          | Autopart International       |
| • US Foods           | Red Star Trucking           | Bayview Financial            |
| • Subway             | Met Life                    | Open-MRI                     |
| • Avenue             | Vitamin Shoppe              | Marcy Federal Credit Union   |
| • Fastenal           | Midwest Financial           | Staples                      |
| • Charter One Bank   | Colonial Insurance          | Benderson Development        |
| • Mutual of Omaha    | Regent Broadcasting         | Shred-It USA                 |
| • Citizens Bank      | Developers Diversified      | Quorum Broadcasting          |
| • United Group       | Dunkin Donuts               | FH Loeffler                  |
| • New York Life      | AXA                         | Northern Safety              |
| • Human Technology   | Atlantic Testing Laboratory | Equis                        |



**PAVIA**  
**Real Estate Services**

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